

## Hilti posts 4.5 percent growth in local currencies

**Schaan (FL), May 19, 2015 – In the first four months of 2015, the Hilti Group has continued its growth path with sales in local currencies up by 4.5 percent. Sales in Swiss Francs were slightly negative at -2.3 percent due to the strong appreciation of the Swiss currency.**

Expressed in local currencies, sales continued to climb in all market regions. In Europe, sales grew by 2.2 percent, with main contributions coming from Northern European markets and parts of Southern Europe. Fueled by the sustainable upward trend of the US construction sector, North America posted strong growth (+6.3%). In Asia / Pacific, sales were up in the mid single-digit range (+4.9%). Despite the continued severe difficulties in Russia, the Group managed to increase sales in Eastern Europe / Middle East / Africa by 11 percent. Sales in Latin America grew by 6.4 percent.

Following the significant appreciation of the Swiss currency since mid-January, overall sales in Swiss Francs amounted to CHF 1,399 million, which corresponds to a 2.3 percent reduction compared to the corresponding period of the previous year.

“We are pleased to see that all our regions continued to steer a growth course and by doing so helped offset part of the negative exchange rate effect for the Group as a whole,” said CEO Christoph Loos when commenting the sales figures of the first four months of 2015. “For the time being, nothing seems to indicate any significant change in terms of exchange rates and the global market situation. Hence, we continue to expect solid single-digit growth in local currencies and slightly negative sales figures in Swiss Francs.”

## January-April 2015 sales growth compared to the previous year

	1-4/2015 in million CHF	1-4/2014 in million CHF	Change in CHF (%)	Change in local currencies (%)
Europe	667	731	-8.8	2.2
North America	320	286	11.9	6.3
Latin America	46	53	-13.2	6.4
Asia/Pacific	207	198	4.5	4.9
Eastern Europe / Middle East / Africa	159	164	-3.0	11.0
<b>Hilti Group</b>	<b>1,399</b>	<b>1,432</b>	<b>-2.3</b>	<b>4.5</b>

The Hilti Group supplies the worldwide construction industry with technologically leading products, systems and services that provide construction professionals with innovative solutions and superior added value. The Group employs some 22,000 persons in over 120 countries who passionately create enthusiastic customers and build a better future. Hilti generated annual sales of CHF 4.5 billion in 2014. Hilti's corporate culture is based on integrity, teamwork, commitment and the courage to embrace change. The headquarters of the Hilti Group are located in Schaan, Liechtenstein.