

HILTI SALES GROW IN LOCAL CURRENCIES IN THE FIRST FOUR MONTHS OF 2025

Schaan (FL), May 16, 2025 – From January to April 2025 the Hilti Group increased sales in local currencies by 1.4 percent compared to the same period last year. The appreciation of the Swiss franc in the reporting period led to a negative currency effect of 1.6 percentage points on sales, resulting in a decrease of 0.2 percent to CHF 2099 million.

European business remained stable overall. However, sales dropped by 2.7 percent in local currencies due to discontinued operations in Russia and Belarus. In the Americas, the Hilti Group increased sales by 9.1 percent in local currencies, with growth in both North and Latin America. The Asia/Pacific region grew by 0.1 percent in local currencies while the Middle East / Africa region grew by 10.1 percent in local currencies amid a positive market environment.

The Hilti Group expects comparable low single-digit sales growth in local currencies for the full year 2025.

Sales growth from January to April 2025 compared to the previous year

	1-4 2025 in CHF million	1-4 2024 in CHF million	Change in CHF (%)	Change in local currencies (%)
Europe	1,114	1,159	-3.9	-2.7
Americas	640	600	6.7	9.1
Asia/Pacific	249	254	-2.0	0.1
Middle East / Africa	96	90	6.7	10.1
Hilti Group	2,099	2,103	-0.2	1.4

The Hilti Group supplies the worldwide construction industry with technologically leading products, systems, software and services. With more than 34,000 team members in over 120 countries the company stands for direct customer relationships, quality and innovation. Hilti generated annual sales of more than CHF 6.4 billion in 2024. The headquarters of the Hilti Group have been located in Schaan, Liechtenstein, since its founding in 1941. The company is privately owned by the Martin Hilti Family Trust, which ensures its long-term continuity. The Hilti Group's purpose is making construction better, based on a passionate and inclusive global team and a caring and performance-oriented culture.